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March 16, 2017

Town of Luray
45 East Main Street
Luray, VA 22835

Thank you for the opportunity to proposed financing for the Town of Luray Police Department for the purchase of Southern Software Solutions. The following is submitted for your review and consideration.

LESSOR:	Government Capital Corporation
LESSEE:	Town of Luray, VA
FINANCING STRUCTURE:	Tax Exempt Lease Purchase Financing w/ \$1.00 buyout
DESCRIPTION:	RMS with 5 Years Support
EQUIPMENT COST:	\$50,207.00
TERM:	5 ANNUAL PMTS
INTEREST RATE:	4.955%
PAYMENT AMOUNT:	\$12,036.85

NOTE: Assumes the first payment to become due five months from funding.

The above proposal is an expression of interest, subject to audit analysis and mutually acceptable documentation and is not a binding commitment. If funding occurs more than 14 days from proposal date, we reserve the right to index to the then current market. The above payment amount includes a \$895.00 fee to cover costs that can include underwriting fees, documentation fees, legal fees, issuance expenses, etc.

Our finance programs are extremely flexible and our goal is total customer satisfaction. If you have any questions regarding other payment terms, frequencies or conditions, please call me at (800) 561-0461 or email at dc.greer@govcap.com.

Prepared by Marti Sauls for

DC Greer
Vice President
Government Capital Corporation

CC: Janet Benson/Steve Libera - Southern Software

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